



## MEET OUR INDUSTRY ALLIANCES



# A.R. MAYS

CONSTRUCTION

Founded in 1986, A.R. Mays Construction is a commercial construction company with extensive experience managing commercial projects throughout the Southwest. Our diverse portfolio and experienced staff bring unprecedented knowledge and expertise to our clients and their projects. With an 80% repeat client ratio, we enjoy quality relationships with the owners and consultants we work beside. From our headquarters in Arizona and office in California, A.R. Mays Construction has worked with a variety of clients over the past 36 years.

## bcDESIGNGROUP

Pretty and smart. That's what all architecture and design should be. bcDESIGNGROUP learns what's important to our clients and combines this knowledge with our years of experience to create a space that is the perfect balance of pretty and smart.

Our entertainment studio strives to create wonder and distinction for our clients and their customers by providing a well-designed customer journey that will immerse guests in the story. At the forefront of each of our designs is the customer experience. Whether designing a large venue or a small local hangout, we create novelty through unique people-centric designs.



BEMEDIA, the Family Entertainment industry leader in audio, video and special effects lighting, provides the system and design to instantly level up the family entertainment center experience. From the moment guests walk in the doors to the bowling lanes, live stages and more, the space is ignited with energy and dimension at the touch of a digital button. Instantly control sound, color and movement or select an automated option custom programmed for your audience when you work with BEMEDIA Audio Visual Studio. Find out more about our services and projects at [www.bemedia.com](http://www.bemedia.com).





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Betson Enterprises, headquartered in Carlstadt, New Jersey, is a division of H. Betti Industries, Inc. and is the leading worldwide distributor of arcade and amusement equipment, parts, and service. A family-owned business offering revenue-generating solutions to its clients since 1934, Betson offers concept-to-completion solutions that maximize the profitability of our clients' investments. With sales offices throughout the U.S. and multiple distribution centers, Betson has the scale and infrastructure to meet needs large and small while keeping the personal touch that the company was built on.



Cornerstone Architecture is a design firm focused on creating unique environments for customers to EXPERIENCE. Cornerstone Architecture is driven by the mantra of "Exceed Expectations!" CA encourages collaboration with all members of the project team and sharing of design ideas that result in successful award-winning facilities. Our entertainment centers are designed to be dynamic, energetic, exciting, and creative solutions that WOW future customers with FUN and memorable experiences.



We create powerful emotions and memories through immersive attractions. We help you get your customers off the couch and boost your revenue with amazing experiences they can't get at home. People will always want a place to celebrate, a place to escape, and a place to create memories with family and friends. We help you become the destination for these memorable experiences with attractions like laser tag, escape rooms, mini golf, virtual reality, esports, and more.





## MEET OUR INDUSTRY ALLIANCES



FEC Guru is a Family Entertainment Consulting Agency based in New Orleans, Louisiana, serving clients throughout the U.S. and worldwide. Our team has over 25 years of executive-level operations and marketing experience at some of the largest brands in the Family Entertainment Industry. FEC Guru offers an extensive range of consulting services. From the initial feasibility study of your project through its design, operation and marketing, FEC Guru will be there to help make your dream a smashing success! For more about us, please visit our website, [www.FECGuru.com](http://www.FECGuru.com).

## FFKR ARCHITECTS

Serving our clients from offices in Salt Lake City, Utah, and Scottsdale, Arizona, FFKR Architects is a full-service architecture firm. Our talents extend beyond architecture into interior design, landscape architecture and planning, and environmental graphic design. To empower our clients to make decisions with confidence, we employ multiple modes of visualization, from hand sketches to 3D modeling to immersive virtual reality.

FFKR has a reputation for design excellence, environmental leadership, and budgetary responsibility, and has been a Western Mountain Region AIA, and AIA Utah Firm of the Year. We maintain a staff of over 170 architects, designers, and support personnel who have the talent and passion to meet our clients' most demanding challenges.



Hodges Entertainment specializes in the design of new and renovated Family Entertainment Venues across the country. We deliver projects from a white box design with basic FF&E to a complete shell and interior design with comprehensive FF&E services. Hodges Entertainment has the special knowledge needed for establishing a cost-effective, comprehensive family entertainment center design that ensures a quality guest experience, creating repeat business and profitability. Your vision is where we begin, listening carefully to understand your wants and needs, assisting you to develop an achievable design. We have exceptional designers to unite this vision and carry your inspirations to success.





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Founded in 1984, JKRP Architects is a full-service architecture firm built on relationships. Based in Philadelphia and serving clients nationwide, our collaborative culture makes every step of the project as engaging as the result, creating lasting relationships that are the foundation for everything we do. Through carefully designed and quality built spaces, we connect the client's vision to a living reality. The outcome is more than just a building — it's an ongoing experience that we're building together.

Our capabilities include: programming, site analysis, architectural design, sustainability strategies, interior design, construction documentation, bidding and negotiation, construction administration, and post-construction services.



Founded in 1963, Kadean is a design-build-focused commercial general contractor that will LEAD you through the Project Delivery Process. We're a national contractor with two offices in St. Louis and Kansas City. We specialize in pre-construction, design-build, construction management and general contracting services. When working with Kadean, we will deliver a valuable construction experience that our customers will always choose to repeat. We treat all of our customers the same way we would treat our closest friends, and this is what drives our repeat business. Your contractor is only as good as the people it employs, we employ the best!



KLC Financial is an equipment finance company that leases and finances capital equipment and assets for businesses nationwide, across a diverse group of industries. KLC Financial is built on strong relationships with our customers, vendors and bank partners. Our mission is to bring advantageous equipment finance solutions to our clients with integrity, depth of knowledge and speed. This is achieved through our ongoing vision to bring expertly constructed flexible financing solutions that accurately meet the needs of business owners. We believe this is accomplished through valuable advice, creativity and the tenacity to get to "yes".

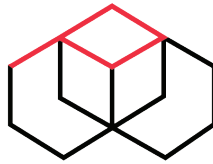




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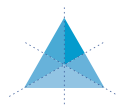
LEAF Commercial Capital, Inc. ("LEAF") is headquartered in Philadelphia, PA, with offices in Moberly, MO, Baltimore, MD, Dallas, TX, and Orange, CA. From the office to the factory floor to the server room, wherever customers need equipment, we make it affordable. Trusted by 250,000 companies and organizations of all sizes across the U.S., LEAF Commercial Capital, Inc., a subsidiary of M&T Bank, offers customized financing that helps our customers solve real problems. When businesses need financing or need to offer financing, they achieve more with LEAF. Learn more at [www.LEAFnow.com](http://www.LEAFnow.com).



**PARADIGM DESIGN**  
ARCHITECTS | ENGINEERS

PARADIGM DESIGN is a national architectural and engineering firm with offices in Michigan and Arizona. By combining architectural design and engineering services, we have significantly reduced construction time as well as energy and operation costs for our clients. Our expertise in both the public and private sectors has earned us national recognition as leaders in the industry. Our passion for creating creative solutions paired with decades of experience ensures that each project is completed on time, on brand and on budget.

Architecture and engineering often must work together to efficiently complete a project. Our in-house departments are able to work together seamlessly to provide you with the answers and solutions you need fast. We pride ourselves on our teamwork and attention to detail.



**PINNACLE INSIDER**

Howard and George McAuliffe are partners in Pinnacle Entertainment Group, now in its 26th year. They have created and operated family entertainment centers from 2,000 to 150,000 square feet as corporate executives, entrepreneurs, and consultants. Pinnacle is a proud member of the Brunswick Business Alliance since 2008. They have helped hundreds of bowling centers, including the industry leaders, add or improve their arcade and family entertainment attractions.

The McAuliffe's are respected industry thought leaders and are regular speakers at domestic industry conventions. They contribute regular columns on FEC issues for Replay Magazine and Bowling Center Management, the BPAA's trade publication.





## MEET OUR INDUSTRY ALLIANCES



For over 65 years, SAVE Electronics has been designing automated systems for businesses like yours. We pay attention to the details. Our specialty is helping businesses set up and maintain automated systems (audio/video/lighting) that establish a great feel/mood/experience by having great lighting levels, audio levels, and video presentations. We are a team dedicated to offering the best quality products and the highest level of customer service available. Some notable clients include P.F. Chang's, California Pizza Kitchen, Kona Grill, STK, Apple, Starbucks, Main Event, Andretti Karting and Games, Four Season Resorts, Hyatt Regency, and Hilton. "Let Us Automate While You Operate."



Shaffer Distributing is a leading supplier of coin-operated arcade games, redemption equipment, virtual reality, digital jukeboxes and vending machines. We are an authorized distributor representing virtually every leading equipment manufacturer in the amusement and vending industry. We sell equipment, parts and services to a diverse group of businesses, including amusement and vending operators, universities, family entertainment centers, arcades, bowling centers, movie theaters, resorts, water parks, and many other types of entertainment-focused venues throughout the United States, Puerto Rico and Canada.



Nothing worth having comes easy – unless you involve Studio Interiors.

Branding is a critical component to attract new clients... interior environments are an essential and integral piece to this puzzle. As place makers, we help meet these expectations on budgets every day.

As interior designers, we create spaces catered to the local community, and target markets that increase staff productivity and generate more revenue. We speak your language – with over 10 years' experience within entertainment spaces spanning North America.

Work with a team that understands the entertainment business. With solutions for all your theming and interior needs. Let us help you maximize your investment because EVERY experience matters.





## MEET OUR INDUSTRY ALLIANCES



TMG works closely with stakeholders to create and manage innovative concepts through customized value-added and consulting services, including operations, team development, marketing/advertising, culinary and technical. With the goal of creating memorable experiences, customized for local markets, TMG can help take your concept from idea to operational, or anything in between.



Turfway Entertainment Management is a full-service, mixed-use entertainment consulting firm specializing in creating concepts through a detailed market analysis, modernizing existing centers, and health checkups for underperforming brands within the industry. With almost 100 brands nationally created for independent owners, established brands and equity firms, our focus is to create concepts offering long-term success in revenues, profits and market sustainability. Our team is dedicated to working with the best vendors in the industry to deliver a seamless process for our clients.



Twin Shores provides premium construction, development, and facilities services to businesses across the United States. With proven expertise in a wide range of market segments and established nationwide resources, we focus on understanding our clients and delivering solutions.

Twin Shores has extensive experience working in family entertainment center and movie theater construction. We believe in the value of being actively involved in all aspects of each project and take pride in our ability to guide clients through the entire facility delivery process.

We BUILD Clarity. We BUILD partnerships. We BUILD trust.





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**USDESIGNLAB**  
ENTERTAINMENT WELL DESIGNED

US Design Lab is an award-winning consulting, design and marketing firm specializing in bowling and family entertainment centers. The company works with new investors and existing proprietors like you to bring your dreams to reality. With over 40 years of industry experience and successful projects ranging from 7,000 to over 150,000 square feet, US Design Lab has helped design, develop and provide branding and marketing material for dozens of businesses in the U.S. and overseas. To discuss your project and how we can help you, contact Gary Smith at [gary@usdesignlab.com](mailto:gary@usdesignlab.com) to schedule your call. Visit us at [usdesignlab.com](http://usdesignlab.com)

